



Making a difference... TOGETHER

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TEAM gifts make new technology available

A family company has a legacy of giving back to the community and its employees. “My dad,” says Deb Matthews, “always felt that when life was good to you — when you’d been richly blessed — that you must turn around and give something back. He believed you give back to your community to help not just a few people, but as many as possible.”

TEAM Industries has accomplished the goal of improving health care for many, many MeritCare patients. In 1997 TEAM provided major funding for the dictation-transcription system, a system that standardizes how patient care is documented. TEAM also made a substantial gift to implement the electronic patient record. The computer based patient file is now readily available at any MeritCare site.

TEAM has been immersed in technology since its beginning. Deb’s father, Donald Ricke, grew up in Bagley, Minnesota and wanted to return. Before starting his own company, Don worked as an aeronautical design engineer for Honeywell. TEAM now has seven locations, all located in small to rural communities — Audubon, Bagley, Baxter, Cambridge, Detroit Lakes and Park Rapids, Minnesota, and Andrews, North Carolina.

TEAM Industries is an engineering-led organization responsible for total solutions in power-train product design applications for a variety of markets, including ATV, snowmobile, automotive and others. TEAM’s resources include Design Engineering, Research and Development, Rapid Prototyping, Testing, Manufacturing, and Assembly.



TEAM Foundation began as a corporate gifts program of TEAM Industries and recently evolved into a separate operation. Established in 2003, TEAM Foundation invests resources in the areas of education, healthcare and community. More

information can be found on their website at <http://www.team-foundation.org>.



Deb Matthews, President, TEAM Foundation, is shown an example of the new imaging technology by Brent Colby, MeritCare Radiology Physicist. TEAM Foundation was instrumental in bringing this new technology to MeritCare

TEAM Foundation continues the generous support of MeritCare started by TEAM Industries. They have made a substantial donation to the renovation of the Children’s Hospital, specifically the Pediatric Intensive Care Unit. They were a major contributor in the purchase of the R2 Reader.



The R2 Reader is a Computer Aided Detection (CAD) system that assists radiologists in breast cancer screening. It pinpoints and marks on the patient’s mammogram locations that radiologists then re-examine.

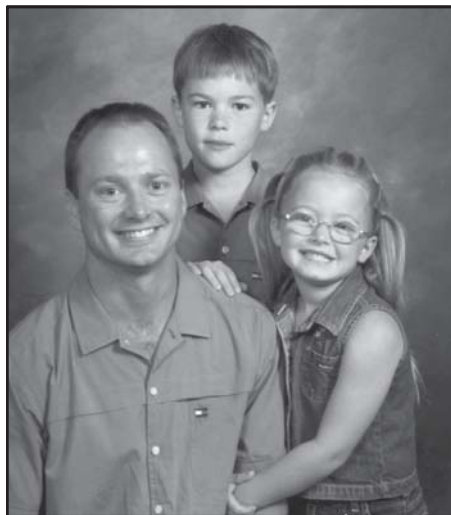
This Spring TEAM Foundation met with the MeritCare Imaging Department and agreed to work with them in obtaining digital radiography equipment for the pediatric clinic at MeritCare Children’s Southwest. According to Cathy Holmen, MeritCare Imaging Services, “The current equipment is over 30 years old and film copies of x-rays have to travel from place to place for radiologists’ interpretation or patient referral.”

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Planning for their future

Brian Hayer first became acquainted with MeritCare Children's Hospital eighteen years ago as a Kiwanis member. Kiwanis raises money for the Children's Miracle Network, donations that stay in the community for MeritCare Children's Hospital. "I knew what a great facility the Children's Hospital was, but I didn't realize at the time how those services could later affect my life," says Brian.

While anticipating the birth of their first child, the Hayers began experiencing medical difficulties with the pregnancy. "We were told that to protect the health of my wife, the baby would have to be delivered eleven weeks early! The hospital we were at did not have the specialized equipment that



would be needed. From my work with the Children's Miracle Network, I knew MeritCare Children's Hospital had a jet ventilator just for these little babies who had undeveloped lungs and needed help breathing." Arrangements were made to transfer their baby to MeritCare NICU if needed. Adds Brian, "Even though we were scared to death, it was a comfort to us to know our baby would have the best healthcare right here in our town." Fortunately, medications prevented their son Rudy from needing this type of care. He was born a few weeks early and had breathing problems, but none that required the very specialized care they predicted.

"Life brings you changes you never dream of. My wife and I went on to have a beautiful little girl, Eden." Though this one was a surprise, the pregnancy and birth went well."

The next unexpected life change for the Hayers was a divorce. "I knew planning for the future of my kids was more important than ever," says Brian. "I decided I needed some estate planning to make sure my kids were well taken care of if something should happen to me. I also knew that there were important organizations in my life that I had given to through volunteer work and financially that I wanted to continue after I died."

With the help of an attorney, Brian completed his plans. "I designated a percentage of my estate to three groups — Hope Lutheran, the YMCA and MeritCare. I chose a percentage because I wanted that gift to grow each year as my assets, life insurance and therefore estate grew." Giving of his time and money is important to Brian. "I can celebrate knowing I have given of myself and my contributions to these fine organizations will continue after I have died. In the meantime, I cherish my time with my children and enjoy the work I can do for this community."

Making planned giving work for you

People of all ages need to consider planned giving. This process doesn't have to be overwhelming. Here is a brief look at types of planned gifts.

Planned giving refers to any charitable gift that requires more thought and planning to execute than the average donation. Donors are making a number of different types of planned gifts. Here are some of the most popular ones.

- ❖ **Bequest** — A provision in a will or estate plan that allocates all or part of the individual's estate to a designated charity.
- ❖ **Charitable Remainder Trust** — An irrevocable trust that pays a specified annual amount to one or more people for a fixed period of years (often the life of the individual). At the end of the term of the trust, the remaining trust assets are distributed to the charity. A charitable remainder annuity trust provides a fixed payment; a charitable remainder unitrust pays out a fixed percentage of the trust value each year.
- ❖ **Charitable Lead Trust** — Similar to a charitable remainder trust, but the principal reverts to the donor or his or her designated heirs at the end of the trust term. If the principal reverts to the donor, he or she gets a charitable income tax deduction; if an heir, that person gets a charitable gift tax deduction.
- ❖ **Charitable Gift Annuity** — An irrevocable transfer of property (e.g. securities) in exchange for a contract to pay the donor an annuity for life. Because the value of the property exceeds the value of the annuity, it is partially a gift to the institution.
- ❖ **Life Insurance** — An arrangement in which a donor gives a life insurance policy to the charity. The cash value of that gift is tax deductible, as are any future premiums the donor may opt to pay on that policy. Note that only life insurance policies that are paid in full qualify as planned gifts.

❖ **Life Estate** — An arrangement in which a donor gives her home to the nonprofit while retaining the right to live there for the remainder of her life. The donor receives an immediate income tax deduction. The charity may sell the property upon the donor's death.

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MeritCare Foundation recognizes donors who have included MeritCare in their estate plans through membership in **LegacyCare**. If you have already included MeritCare as one of the charities in your plans, or have questions about doing so, contact Yvonne Kroll, Director of Major and Planned Gifts. Her phone number is 701-234-6422 and her email address is yvonne.kroll@meritcare.com.

Harley owners help Children's Hospital

Every year the Harley Owners Group-Fargo Chapter holds an all make and model motorcycle run for Children's Miracle Network benefitting MeritCare Children's Hospital. This year The Miracle Ride was held on June 18th and the group raised an impressive \$17,005.

The Harley Owners group genuinely cares about the children of our region and with their help we are able to insure that all children in our region receive the highest quality of care possible. In the last six years they have raised a total of \$83,969. Their support and involvement is greatly appreciated!



Jean Davidson spends time with Tanya, a child hospitalized with a brain bleed. Jean is a granddaughter of Walter Davidson, one of the original founders of Harley Davidson.

Harley owners, and others, give to Children's Miracle Network; where does that money go?

All the donations from this region that are given to CMN go directly to MeritCare Children's Hospital. These gifts enrich programs and services, provide education and upgrade technology — all to benefit the health of children.

The money raised to support MeritCare Children's Hospital is done with the endorsement of the national organization called the Children's Miracle Network (CMN).



MeritCare Children's Hospital is one of the 170 hospitals chosen by Children's Miracle Network and has been a part of this network for 21 years .

Being a Children's Miracle Network hospital is an important distinction. From pediatric cancer treatment and intensive care to walk-in clinics and child safety programs, these children's hospitals provide the specialized care for kids that cannot be found elsewhere.

These not-for-profit hospitals depend on community support. That's why groups, businesses and generous individuals in this region continually make a difference for the children from North Dakota, Northwest Minnesota, and Northeast South Dakota.

The Foundation web page has been updated! There are more stories about our patients and families, and our donors; information about nursing scholarships; and many more photos! Check it out at www.foundation.meritcare.com.

Online donations can also be made on our web site. This secure site allows you to choose a specific fund to support along with making a memorial gift.

If you would prefer to have this newsletter emailed to you rather than this printed copy, sign up at newsletters.meritcare.com.



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This new equipment will work with the PACS equipment that is already in use in the Children's Hospital. (PACS, Picture Archival Communication System, uses digital electronics for the capture, transmission, storage, interpretation and distribution of medical imaging.) It will also allow for conferences between the physician and radiologist, even if they are in different locations. "Other important advantages of this technology in the pediatric setting are that images appear within 10 seconds of when taken and the dose of radiation is decreased," says Cathy. "A huge benefit is the images can be reprocessed by the computer to enhance quality. Plus, the onscreen viewing allows the pediatrician to track and see progress if a number of images are taken over time."



Cathy Holmen, Imaging Services, explains the benefits of replacing the x-ray equipment with digital imaging.

TEAM's relationship with MeritCare began with Donald Ricke's pledge of

support in 1997. Since then, TEAM's partnership in acquiring technology has helped MeritCare stay on the cutting edge of health care.

Mark your calendars for MeritCare's Grand Opening!

The grand opening of MeritCare's new entrance and Heart Center, located at 801 North Broadway, Fargo, ND will be held Thursday, August 25, 2005, from 10 am to 8 pm.



The theme of the grand opening is "Heart of Healing," which underscores the word "heart" as the center or core, filled with warmth and caring. This ties into the opening of our new Heart Center, our new entrance that is the "heart" of our campus and MeritCare located in the "heart" of downtown Fargo.

During the Grand Opening, you will also be able to see MeritCare Foundation's new recognition wall and kiosk. A computerized kiosk allows searching for donor names. The wall display honors our generous donors who have given \$10,000 or more to MeritCare or have included MeritCare in their estate plans.